

IBEW



LOCAL UNION 1245

30 ORANGE TREE CIRCLE
VACAVILLE, CA 95687
P.O. BOX 2547, VACAVILLE, CA 95696

PERRY ZIMMERMAN, BUSINESS MANAGER
EDWARD MALLORY, PRESIDENT

(707) 452-2700
FAX (707) 452-2701

Mssrs. John Buckel & Kevin Mein
CAPITAL PARTNERS DEVELOPMENT COMPANY
1120 Iron Point Road, Suite 120
Folsom, CA 95630

RE: Letter of Recommendation

Dear John & Kevin:

We've moved into our new 20,000 square-foot headquarters/office building in Vacaville and are beginning to get settled in. What a welcome change from our old building in Walnut Creek!

When we first met with you last spring at the suggestion of our real estate advisor, Jeff Weil, we didn't quite know what to expect in the development process and certainly weren't equipped to take on a project of this magnitude with our in-house resources. We are very glad we made the decision to have your company handle it. You delivered a turn-key project for us, from helping us formulate the vision for what we wanted and needed, through working with the City to negotiate fees and secure entitlement, to selecting/assembling/managing a very capable team of architect/engineers and general contractor to execute that vision. All along the way your communication, both verbal and written, was very regular, on point and informative. This really put our minds at ease and allowed us to focus on our business while you handled the project.

On behalf of the Executive Board and all of our staff, please know that we are extremely pleased with not only the end result, but with the process as well. This building will be our home for quite some time to come, but if we needed to do another project, we would have you do it for us, no question! We have already passed along your name to some of our other Local contacts around the state who have inquired about our building and will continue to do so.

In any event, I would highly recommend your services to anyone having a need to develop and construct a facility. Please feel free to have any of your potential clients call me at (707) 452-2700, if they'd like.

Sincerely,

A handwritten signature in blue ink that reads "Perry Zimmerman".

Perry Zimmerman
Business Manager